Case Study clockin GmbH:
DTS Managed Services for startup in Münster

The clockin GmbH develops a multiple award-winning software for time recording, order documentation and personnel management. The tech startup from Münster supports small and medium-sized companies in their digital transformation and pursues the mission of making digitization simple and intuitive. In doing so, the software company with its Silicon Valley-tested founder Frederik Neuhaus focuses on an extremely simple operation of the applications. In this way, the clockin software digitally maps almost all paper-heavy administrative processes.

The clockin GmbH, as a young company, does not have a large IT budget at its disposal. As with any successful startup, the initially small customer base is faced with potentially high growth. This in turn brings another challenge for the IT infrastructure: it must be able to scale flexibly accordingly. If the company can grow and equip more and more partners with the innovative software, the platform must also be scalable to meet the demands of customers and its own developers. However, clockin GmbH does not have the resources of its own to ensure adequate hosting and was therefore looking for a reliable partner to support it in matters of complex IT infrastructures.

> „We don't need our own resources for operation. Thanks to DTS, we can scale quickly and easily while focusing on the further development of our software."
>
> Jonas Tünte, CMO (Chief Marketing Officer), clockin GmbH

BRANCH:
App-based software

THE CHALLENGE:
- Not enough own resources for Hosting
- Search for a reliable partner who can competently set a complex IT infrastructure implement, operate and secure
- Possibility of scaling in the short term

THE SOLUTION:
- DTS Managed Services in the form of virtual servers, load balancers, storage and Palo Alto Networks firewall

RESULTS:
- No own resources for the entire Entire operation necessary
- Concentration on core business
- Additional focus on IT security

PARTNER:
DTS Systeme Münster GmbH

The startup finally became aware of DTS Systeme Münster via the Digital Hub münsterLAND, a medium-sized digital workshop. Here, companies of all sizes were able to deepen their knowledge of relevant digital topics in workshops and lectures, with concrete solutions to modern challenges. Our Regional Director Markus Nienaber appeared there as a speaker on holistic cyber security approaches for every industry. In addition, DTS Münster was already known to clockin GmbH beforehand. Since DTS was able to convince in the further discussions not only with its location in Münster, but above all as a competent contact partner with an additional focus on IT security, a fruitful cooperation developed from this.

The main benefit of the solution is that clockin GmbH can rely on the managed services of DTS Systeme Münster throughout. Thus, a perfectly fitting infrastructure was set up, with virtual servers, load balancers, storage and protection by the Palo Alto Networks firewall. All the necessary IT resources are provided, operated and secured without the need for the company's own infrastructural resources. Especially the area of cyber security must inevitably enjoy a high priority, since well-known large corporations are also among clockin's customers. With the result as well as an „efficient communication and large functional scope", clockin GmbH shows itself to be „very satisfied".